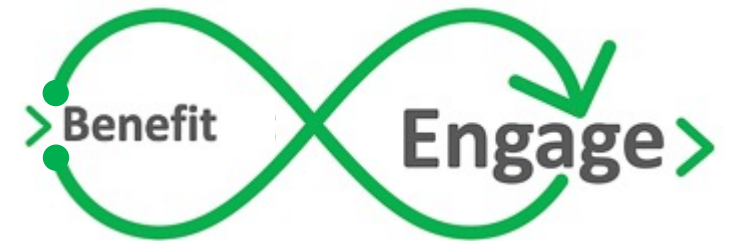





eBen.work

Value Proposition

Engage | Enable | Emerge





Why do our clients build  
their own employee  
experience Centers?

Simply to nurtures  
employee engagement!

The reality is; investing in employee experience is likely to be one of the most rewarding investments a successful business could make. The impact on both the top & bottom lines are enormous.

### **Radically increased earnings**

According to Gallup research, companies with highly engaged workforces outperform their peers by 147% in earnings per share. That is simply staggering.

### **Substantial increases in profitability**

Towers Perrin found that there is a dramatic gap between the earnings of businesses with highly engaged employees at a 19% increase in earnings per share, & those with the least engaged employees at a 33% decrease in earnings per share.

### **Greater productivity**

Gallup found engaged & motivated employees are 21% more productive than disengaged employees. Further research from McLean & Company found that a disengaged employee can cost a business up to \$3,400 for every \$10,000 in annual salary!

### **Control the cost of employee turnover**

The costs of recruiting, hiring, training of a new staff member are relatively common knowledge. But the loss in productivity from departing employees (which continues until their replacements are up to speed) is a hidden cost; successful businesses never miss to account for.

**The evidence is clear, great employee experiences do not happen by chance. It is deliberately designed & executed. The ROI is obvious....**



# Discover the new rules of engagement

**People give most of their lives to employers who care!**

Build your employee experience asset that brings tools for employee engagement, learning, wellbeing & knowledge discovery, directly into the flow of people's work.

Engage | Enable | Emerge

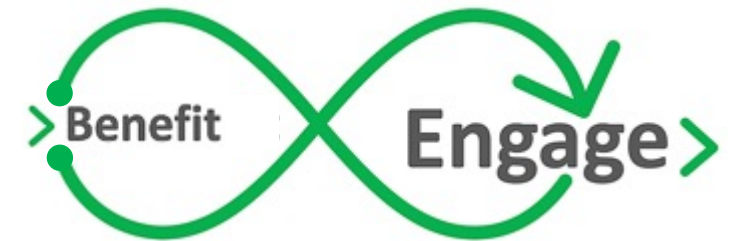


# Our philosophy is simple...

Employees should feel like they're benefiting at work every day, not just once or twice a year. So, why not offer them hundreds of benefits that help them with their everyday lives & keep them engaged as they benefit EVERY DAY?

Our clients' employees say their engagement center is an important part of their experience of work.

**Why not make it a part of yours?**



## Engage

For most business owners & HR leaders, workforce engagement is indeed a hot topic. At eBen.work, we believe that People are always engaged when they can find a meaning in the work they do, when they have a social support system that motivates them, They willingly go the extra mile for whatever they do when their accomplishments & when their efforts are usually acknowledged, recognized & rewarded.

## Enable

Winning companies always focus on employee enablement as a core business strategy that shapes many of their HR process & activities. To achieve winning results, companies need capable teams willing to put forth their best effort & keep growing every day. That may seem obvious, but it is not easy to achieve without putting enough attention & adequate resources allocated to workforce development & enablement.

## Emerge

Emerging your business usually entails emerging your team. Seeing how people can help take your business to new heights is vital for new ventures growth & stability as much as it is to large organizations. Setting the stage for business growth & expansion usually require building an work environment that shows care about the wellbeing of their workforce & their families. So, people can go the extra mile & help your business emerge.





@ eBen.work we  
***Engage | Enable | Emerge***  
your workforce

# Engage

## Engage your People as they benefit every day!

Offer them & their families thousands of products & services at an **exclusively discounted corporate rate**.



# Employee Benefits Centre (eBC)

A complete Employee Benefits Management System

Populated with 1000's of real Employee Benefits



**ONLY** Exclusively Discounted  
Corporate Rates



Buy 1 get 1 free

**NO**



Buy before a set date



Cash back



# Benefits for everyone in the office

**1500+** Benefits all offered at an exclusively discounted rate



Health & Wellness



Schooling & Training



Leisure Activities



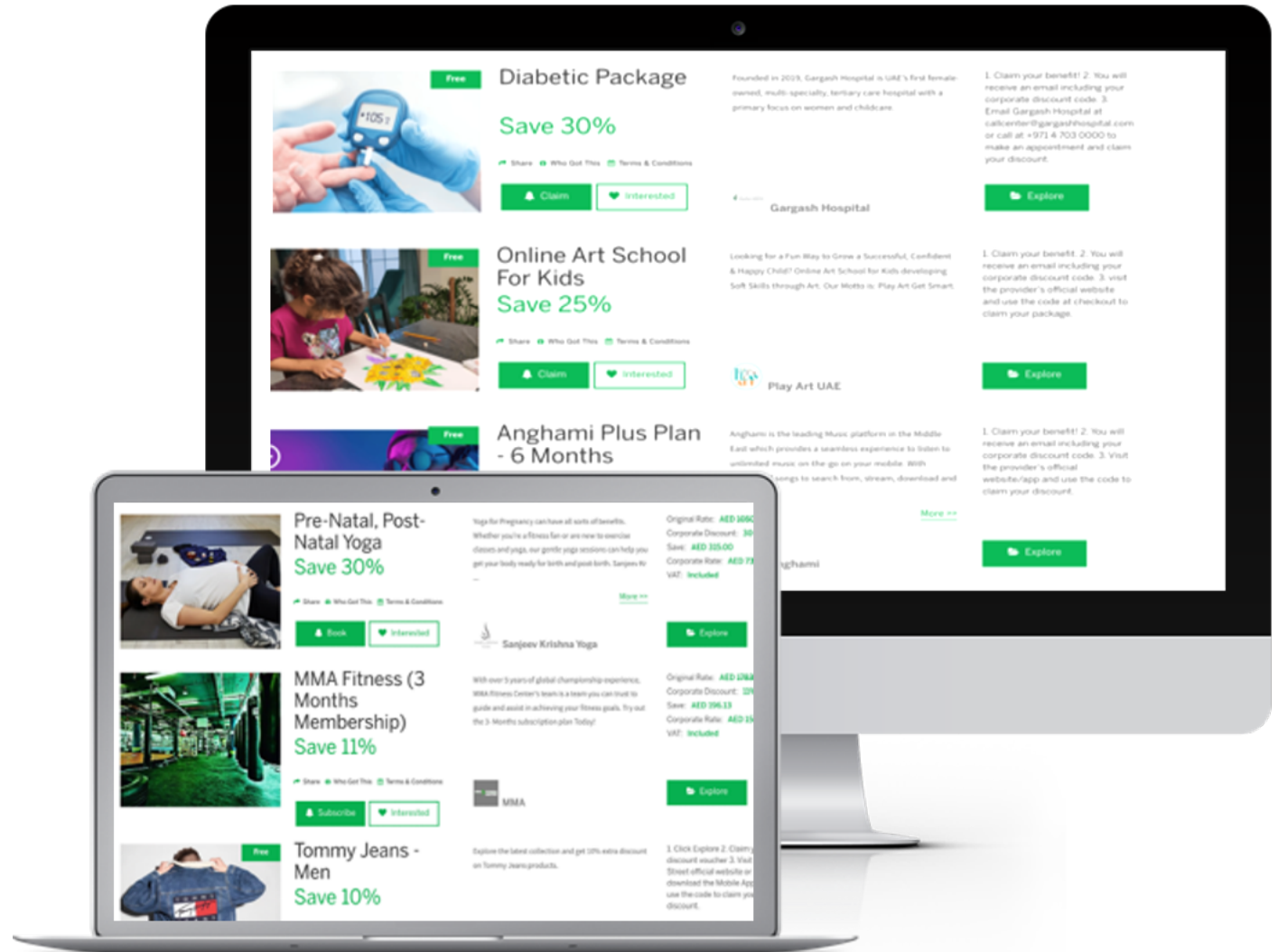
Kids & Family



Household Services



Car Services







# Children Schooling

Extend your care to families



Offering discounted schooling for the employees' children increase employee satisfaction & engagement, employee loyalty and increased productivity from grateful employees who may be stressed by the increasing tuitions on all levels.

## Save up to 40% on Schooling

Our education partners include:



# Engage

Postgraduate

Continued Education

Undergraduate

Schooling



British



National



American



Indian



IB

Nurseries



# 250+ Benefits for Kids

Extend your care to families

# Engage



Books



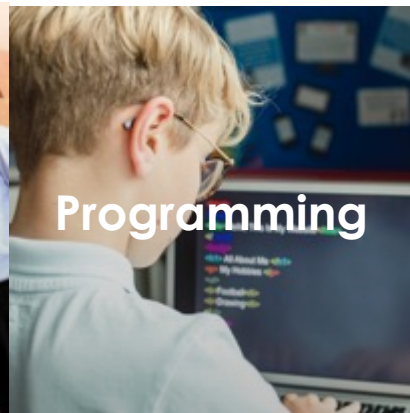
Swimming  
Classes



Athletic  
Activities



schooling



Programming



K12



Kids Nutrition



Organic  
Products



Gifts



Universities



Gymnastics



Toys



Nursery



Tutoring  
Services



Kids  
Apparel

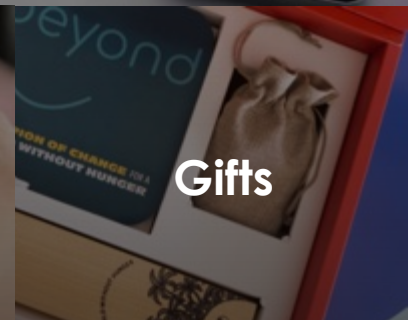
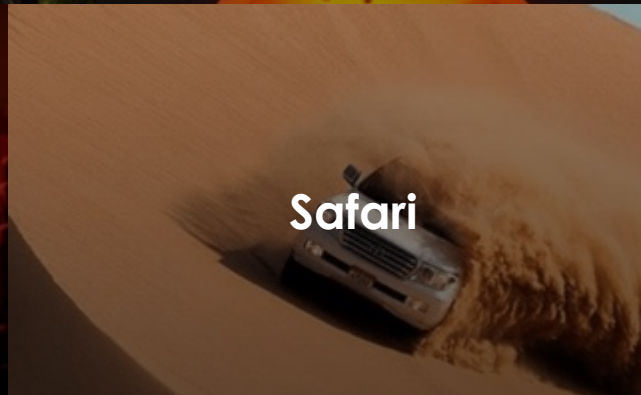
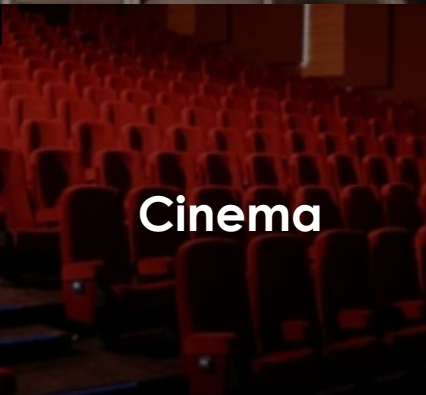
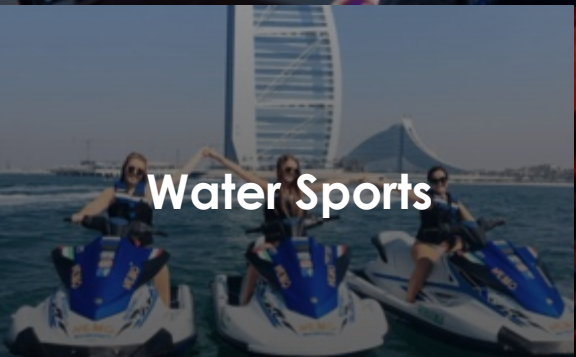
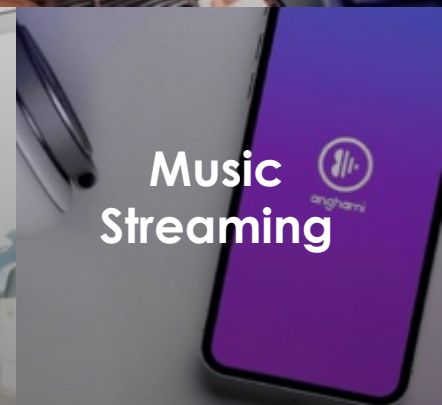
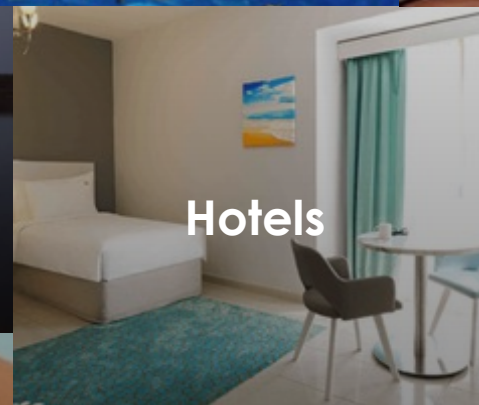
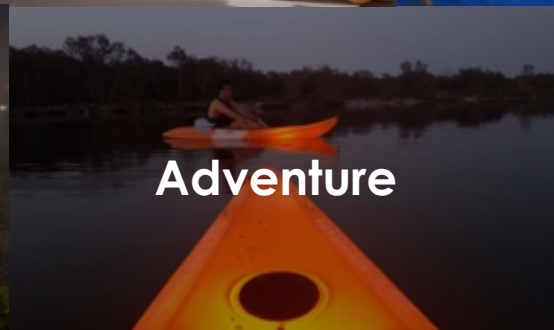
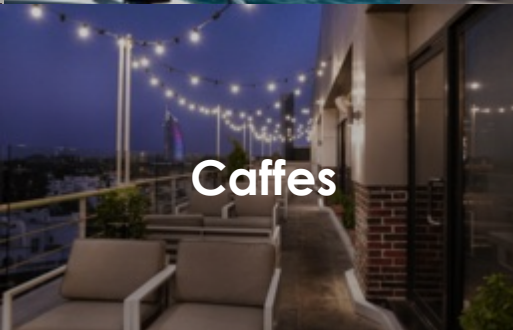
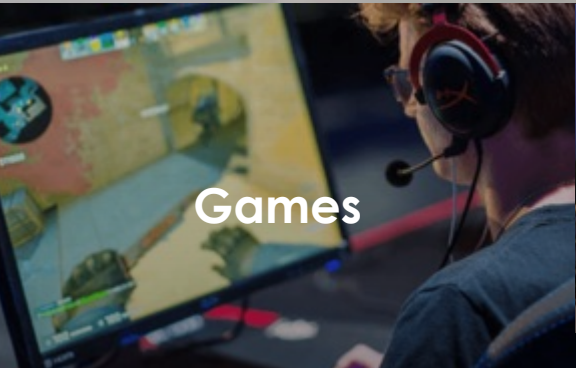




# 250+ Leisure Benefits

Extend your care to families

# Engage








# Your Learning Centre

Online courses offered at an exclusive corporate rate

# Enable

 **1,000's** free Reading Bites

 Certifications

 Postgraduate Studies

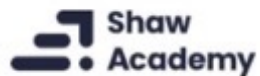
 Technical Enablement

 Soft Skills Training Courses



## 350+ Training Courses

Our training & development partners include:







# 350+ Training Course

Explore the real meaning of blended learning

# Enable

Masters  
Of Business  
Administration



Logistics  
Certification



Arabic  
Language



Total  
Quality  
Management

Emotional  
Intelligence



Leadership  
Development



The Art of  
Selling



Graphic  
Design

Internal  
Auditing

Certified  
Internal Auditor®

English  
Language



AutoCAD 3D

Negotiation Skills

Management  
Diploma



ERP  
Courses



VMware  
VSphere





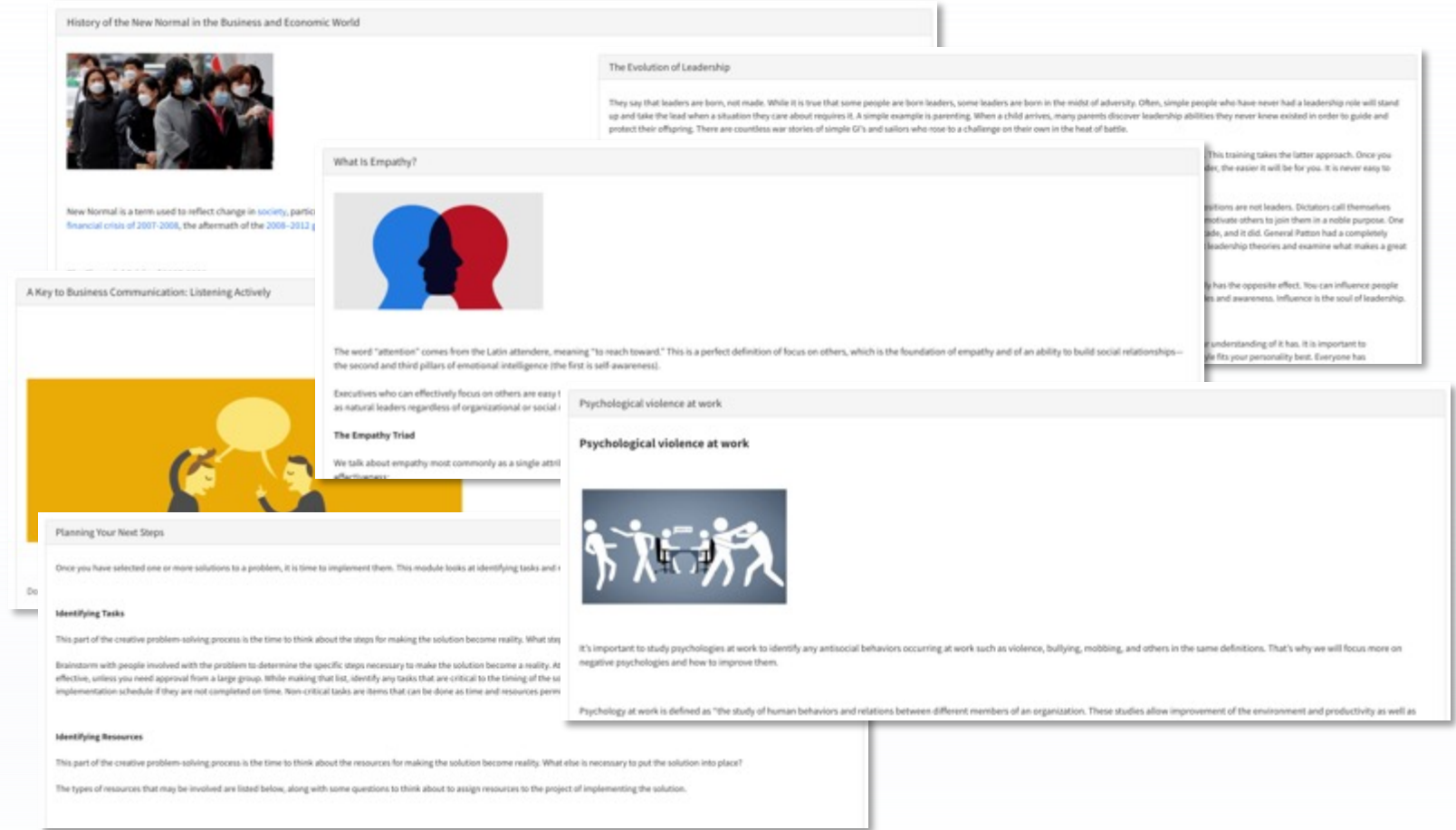
# 1000's free Reading Bites

Embrace the real potential of knowledge sharing

# Enable



Assertiveness  
Self-Confidence  
Sales Skills  
Change Management  
CSR  
Finance  
Wellness  
Future Studies  
Creative Problem Solving  
Critical Thinking  
Employee Engagement  
Employee Experience  
Excellence  
Human Resources  
Industries - Tourism  
Influence  
Leadership  
Management  
Marketing  
Teamwork  
Team Building  
Negotiation  
Project Management  
Crisis Management  
Digital collaboration



> Your office ever-growing Information WIKI







# Employee Benefit Request

# Engage

What if they can't find what they want?

eBen.work **Employee Benefit Request Process** allows your employees to request listing new benefits on your benefits platform. Our Partner growth team use out growing purchasing power to negotiate the best deals from a growing number of benefit providers from all over the world.

## Benefit Request



## Partner Selection Process



## Benefit Listing for Employee Consumption

Request for a Benefit listing at an exclusively discounted corporate rate.

We contacts the Benefit Provider to list services and products at an exclusive corporate rate.

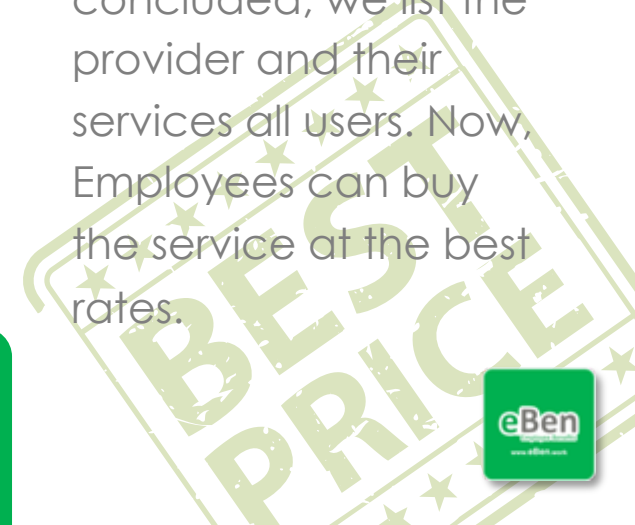
Once an agreement is concluded, we list the provider and their services all users. Now, Employees can buy the service at the best rates.



We listen to the voice of your employees!



Above 80%  
Success Rate





# Engagement Newsletter

Personalized messages sent twice a month to all your employees

# Engage



## 350+ Training Courses

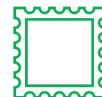
Newsletters usually includes:



Engagement Articles



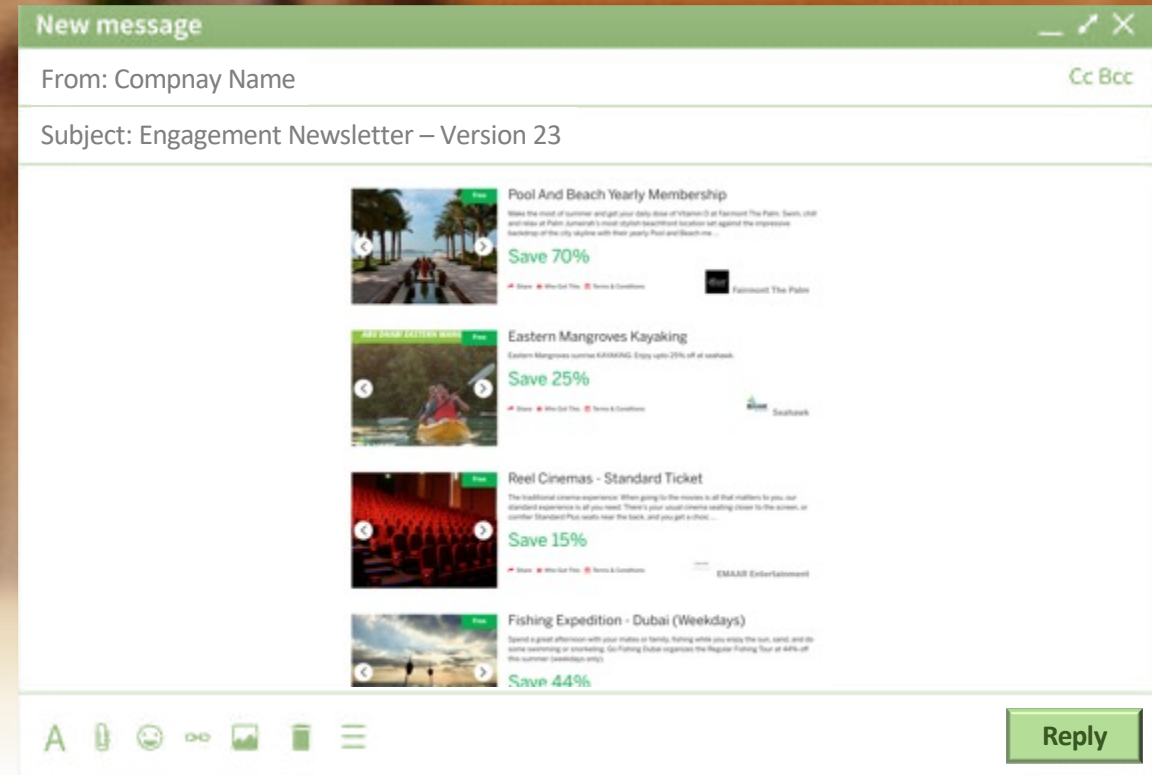
Newly Listed Benefits



Broadcasts & Posts



Interactions & Communications







### Meet **Pradeep**

Has been saving **20%** on weekly Online Grocery shopping for the past 3 months.



### Meet **Adam**

Has saved **20%** on Children's Schooling for the Academic Year 2020-2021.



### Meet **Nadeen**

Has been Saving **10%** extra on Fashion Shopping for the past 2 months.

**All of them won't know eBen.work!**

They are enjoying these savings via their company's Employee Benefits Centre...



# Implementing eBen.work

End-to-end world-class implementation methodology

# Emergence

Empower your workforce to build a culture that embraces growth within the organization. Top management are always looking for tools & initiatives that retains top performers & motivates them to keep productivity up. Maintaining your Employee Experience paves the way for Employees to emerge within your organization.



## My Company takes care of

- My family welfare
- My financial wellness
- My kid's education
- My leisure activities
- My hobbies & interests
- My physical wellness
- My life events

**I am growing within my company**



## At work, I can

- Develop my skills
- Collaborate easier with colleagues
- Learn new things every day
- Share my ideas
- Celebrate with my team
- Get informed when needed
- Save on almost everything

**I am growing within my company**



# Implementing eBen.work

End-to-end world-class implementation methodology

# Implement

Instance Provisioning > Data Upload > Onboarding > Value Realization



Agile implementation



Predefined templates



Secured data upload



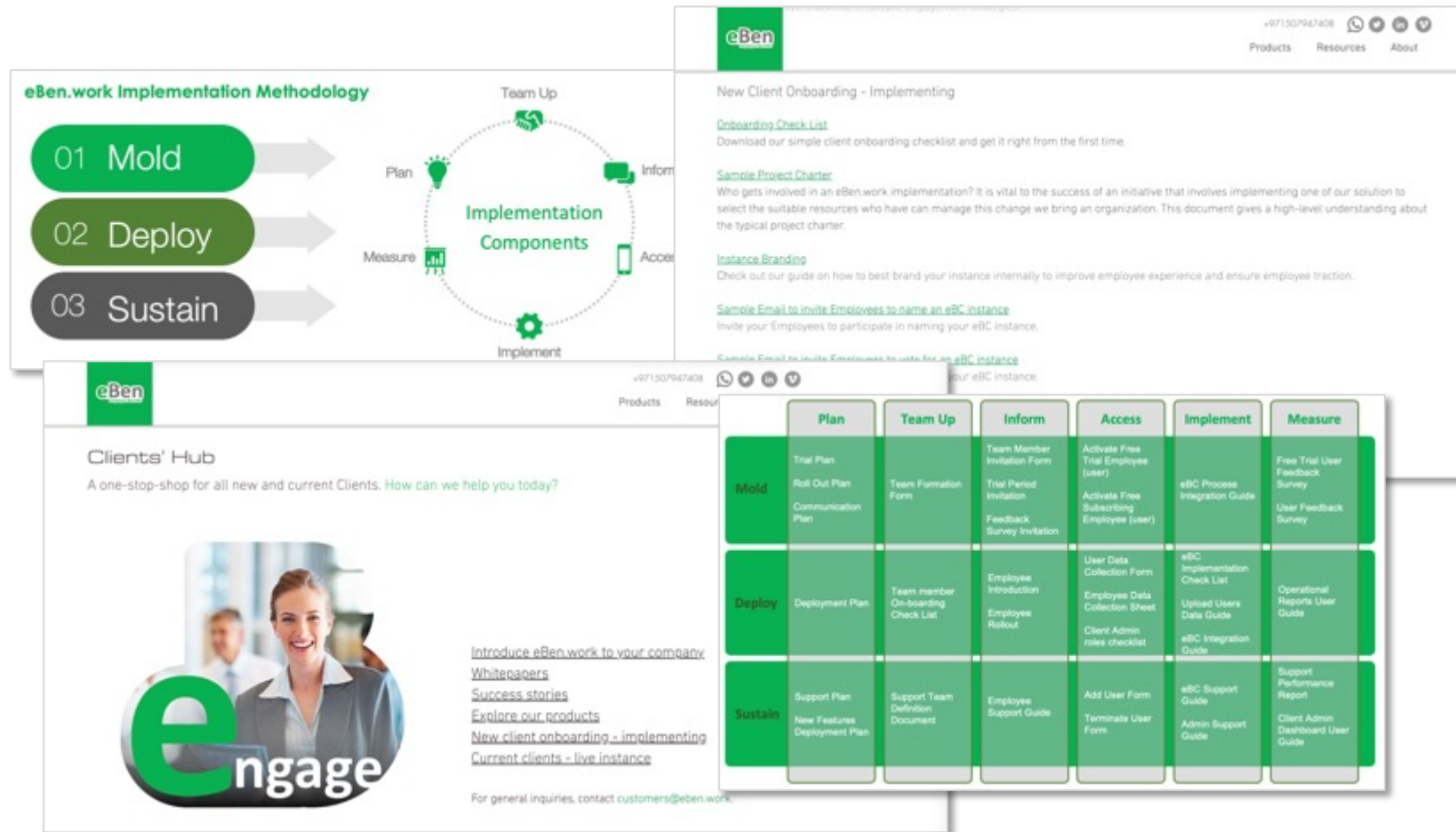
Flexible approach



Onboarding sessions



Proactive Support





# Implementing eBen.work

## Implement

End-to-end world-class implementation methodology

01

CREATE YOUR OWN BENEFITS & MANAGE  
EMPLOYEE SUBSCRIPTIONS



Use eBen.work without disrupting your current internal process.

02

ACCESS EMPLOYER & HUMAN RESOURCES  
DASHBOARD



Get a complete insights to monitor employee engagement & responsiveness.

03

MANAGE EMPLOYEE ELIGIBILITY BASED ON  
LOCATION, JOB, GRADE & MORE



Reward people differently while designations are preserved.

04

SUBSIDIZE BENEFITS PARTIALLY OR COMPLETELY



Recognize performers, reward achievers or save on group deal requests.

05

CONTROL BENEFITS SUBSCRIPTIONS THROUGH  
A CUSTOMIZABLE APPROVAL WORKFLOW



Deploy a robust internal approvals & control process to save time & effort managing employee benefits.








# Implementing eBen.work

Implement

End-to-end world-class implementation methodology

-  AWS Cloud Technology means 99.99% availability.
-  McAfee Secured.
-  Continuous Updates means no down time for upgrades.
-  Single point of truth design means easy to upgrade, maintain & integrate.
-  White-labeled Solution.



# Customized your Employee Experience Asset

Your People  
Your Culture



Secured &  
Controlled  
Platform Content



eMail  
notifications  
for every posts



Get People Pulse  
& what they feel  
& Think!



Define the  
look & feel of  
your instance



Listen to the  
voice of your  
Employees



Post Engaging  
Articles &  
Reading Bites



Save your People  
\$1000's on almost  
Everything!



Broadcast  
Important Company  
Messages & News



Get Dedicated  
Support Service



Control  
Access  
Worldwide



Manage Post  
Types &  
Copyright



Celebrate  
Performance &  
Events





# 360 Degree Support

Dedicated team for seamless user experience

# Support



## Customer Support (1<sup>st</sup> line)

User help  
Benefit Claims Disputes  
Support Ticket Management



## Technical Support (2<sup>nd</sup> line)

Technical Issues  
System Extensions  
System Integrations



## Dedicated Customer Success Manager (CSM)

User Onboarding  
Super User Enablement  
Proactive Support  
Engagement Events Organization  
Subscription Renewal





# Case Study (Tech – UAE)

Measuring Employee Experience

## Case Study

Industry: **Technology**

Locations: **AE, SA, KW & QA**

Number of users: **1,200**

Solutions implemented: **eBC + eEE**

Onboarding sessions: **4**

Employee engagement sessions: **3**

Employee internactions: **600+**

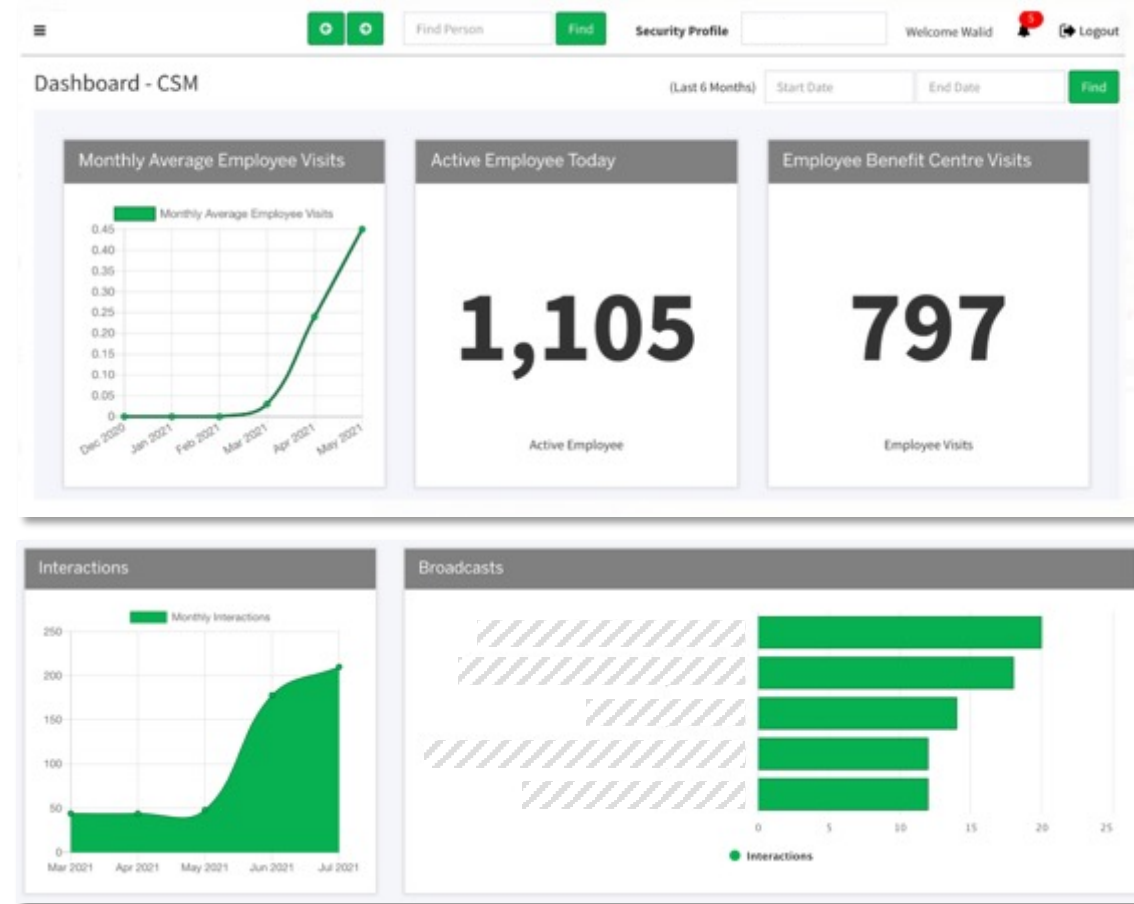
Benefit claims (1st 3 months): **200+**

Average user visits per month: **45%**

Estimated savings: **\$ 20,000**

Fullfilled benefit requests: **7 new benefits**

Support Service requests: **0 requests**





# Do you know any of these logos?

Employees of our clients see them every day!

Each one of these logos is an **Engagement Asset** for yet another employer & powered by one of our solutions.



➤ Join 20,000 corporates using our technology  
We proudly serve:



OMNIX

Schneider  
Electric







Employee engagement is a function of  
what **YOU** do, not what **THEY** do!



# Why eBen.work?

Our solutions are all engineered to boost employee experience

We provide both national & international employee benefits

Proven success record with various industries & company sizes

Affordable solutions & services

We own the technology we deliver & maintain



Since inception, **2%** of our revenue goes to helping people...

Contact your **CSM** to find out how your company can participate







**eBen.work**

[www.eBen.work](http://www.eBen.work)

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