



Partner Introduction

Offer your Products and Services to Corporates as Employee Benefits



Welcome to eBen.work



About eBen.work

We are a technology company that provides HR solutions. We are based out of the UAE and operating regionally.

Our innovative solution **eBC** – Employee Benefits Centre allows you to offer your products and services to thousands of corporates as Employee Benefit.

We setup a separate Employee Benefit Center for every Employer. Your brand will be listed on all.

Employees access their company's Benefits Platform to purchase products and services they consume every day at a flat corporate rate.



eBen.work eBC – FACT SHEET

14,000+

Happy
Corporates

1,500+

Products &
Services

250+

Benefits
Providers

300,000+

Newsletters
Per Year

2,000+

Transactions
Per Month

100,000+

User Visits
Per Month



Why become an Employee Benefits Provider?

When you become an Employee Benefits Provider

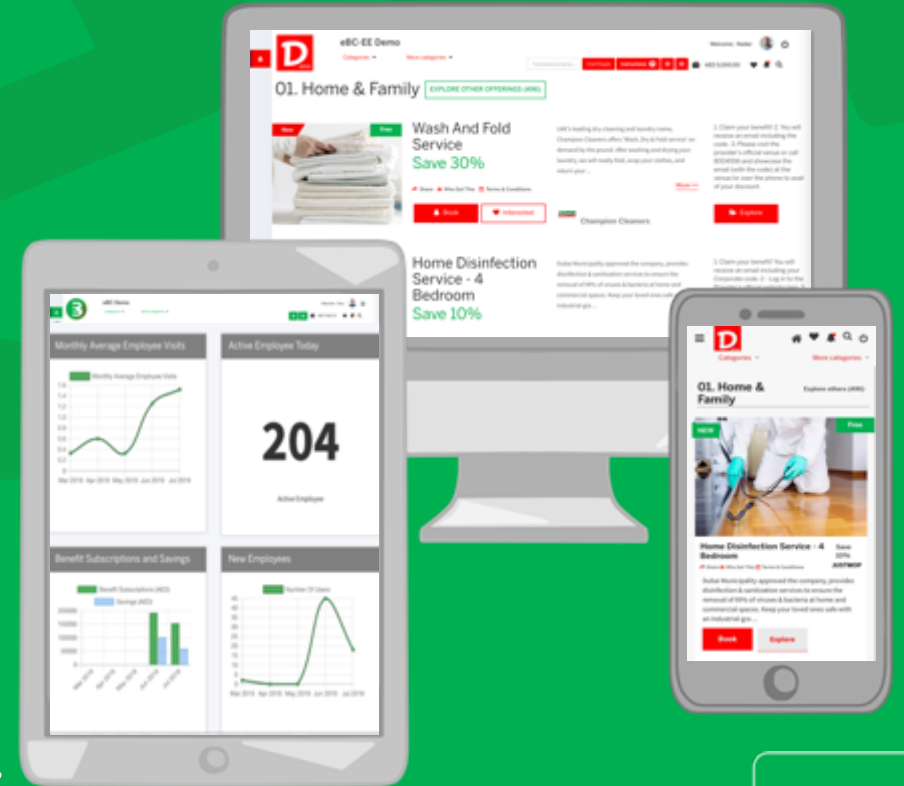
Your Brand will

- ✎ Generate Revenue by direct Employee claims and purchase requests.
- ✎ Gain visibility and traction as you will be recommended to Thousands of employees by their employers.
- ✎ Standout against your competition who are not listed with the companies we work with.
- ✎ Benefit from the word-of-mouth that will be created among employees who share their customer experience among their work colleagues.



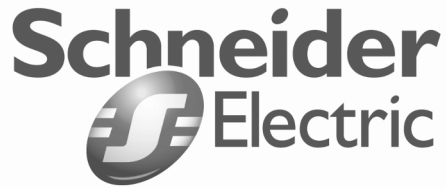
When you become an Employee Benefits Provider

- 👉 You list your product or services at an exclusive corporate rate to our customers and their employees.
- 👉 We create a web page for your brand featuring your products and services on all the current and future Employee Benefit Centers.
- 👉 We list your products and services on a regular newsletter that is sent to all our customers and their employees twice a month.
- 👉 Get Live insights and reports of brand traction and sales.



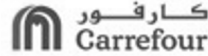
Featured Clients

We are proudly serving **14,000+** corporates across the UAE and the region and we are adding new customers everyday!



Our Partners

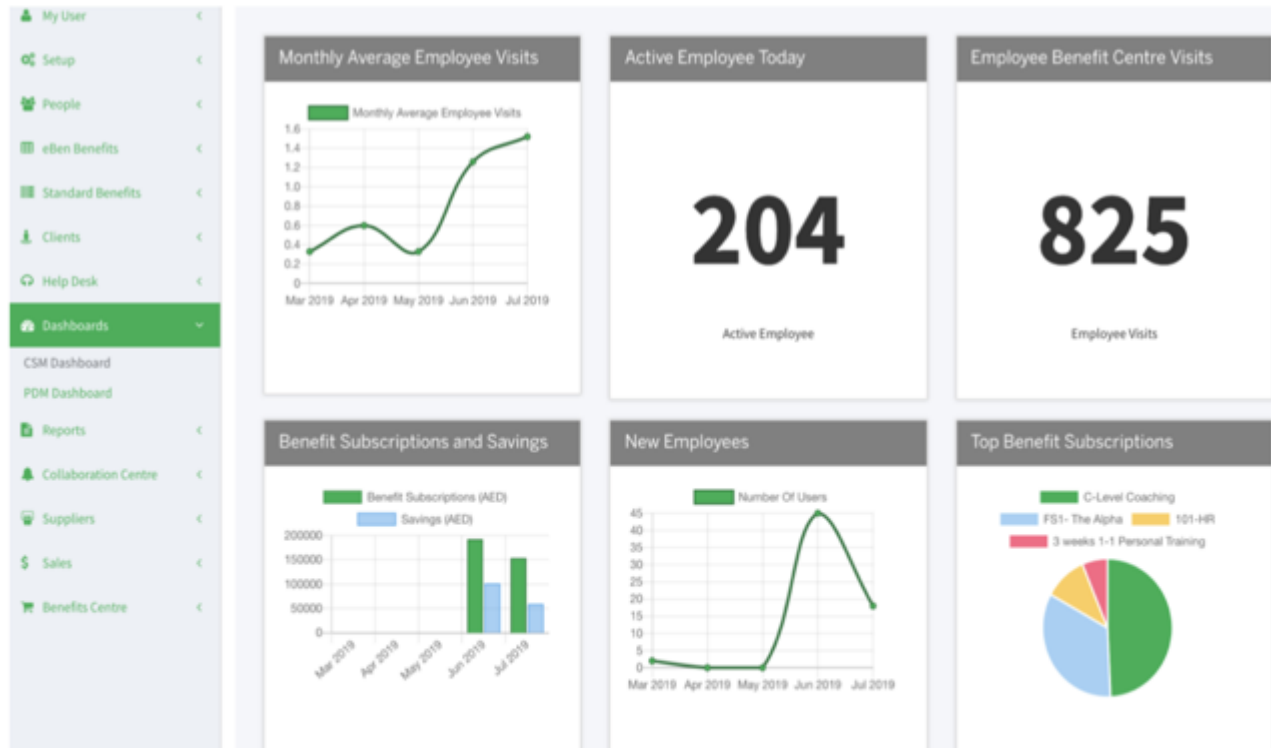
List your products or services alongside these brands. **250+** Partners. **1,500+** Products and Services all offered at an exclusive corporate rate!



eBen Value Proposition

To Partners

Why should you sign up with eBen?



- Realize more revenue by promoting your services directly to corporate consumers and reaching out to the fastest growing market segment that is costly to tackle through a dedicated sales team
- Generate more revenue by bundling your service with different vendors and suppliers
- Materialize Sales innovation using a new economical sales channel
- Utilize a user-friendly online sales platform that enables both B2C and B2C channels
- Enjoy an end-to-end automated sales process from 'order to payment' and an effective reporting framework that gives useful insights of customer perspectives and consumption behavior

eBen Partner Lifecycle

Partner Admin is assigned and trained. We help you create your first Employee Benefits.

02

EVALUATION

ON-BOARDING

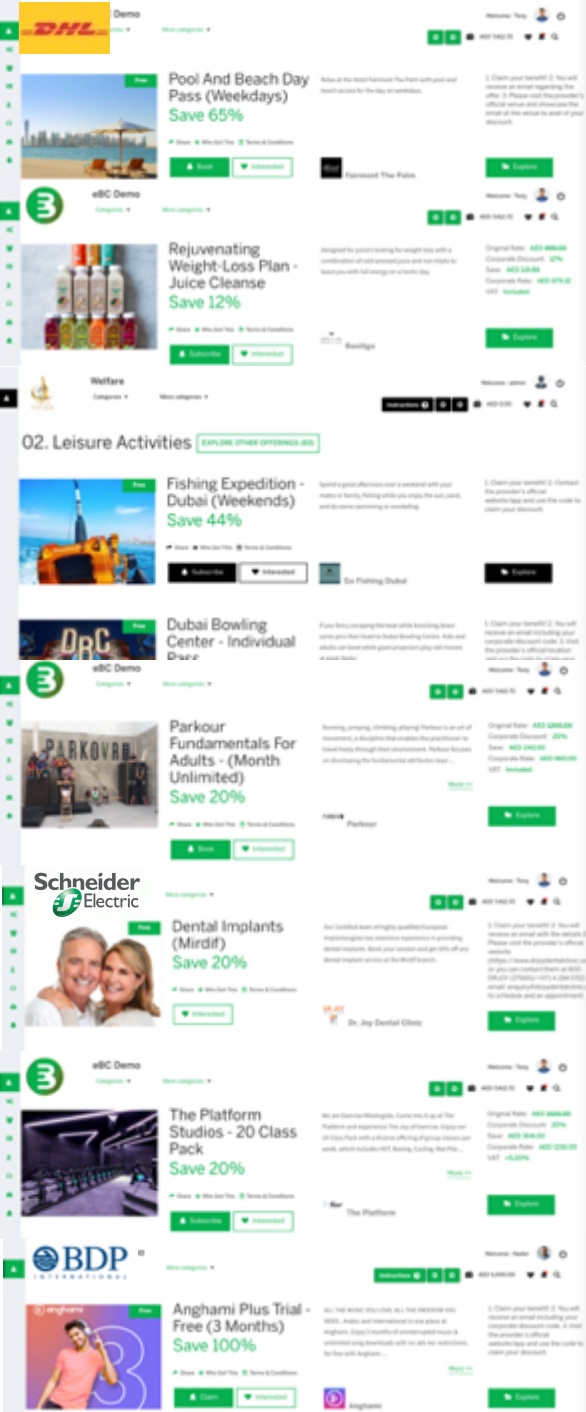
OPERATIONS

01

We evaluate the Employee Benefits providers and service profile according to eBen Standard Partner Selection Process.

03

Run end-to-end automated sales process from 'order to payment'. Activate and promote more services.



eBC

Growing your Revenue

No matter how you generate revenue, we will be able to help you!

Select the most convenient model that suits your sales process.



- 👉 Generate discount codes to consumers.
- 👉 Set Appointments for customer visits.
- 👉 Directly receive group bookings and reservations.
- 👉 Use our payment approved gateway to collect payments.*
- 👉 Drive direct and relevant traffic to your online store.

*Payment gateway charges will apply

Our Teams

Enabled to provide you a world-class service & support

Our Partner Development Team will support you all the way to make sure you achieve your business goals.

Our Operations Team will deliver a smooth yet effective onboarding process devising the best way to position and promote your brand to our ever-growing list of customers.

Our Technical Support Team will be attending to your issues and resolve them within 24 hours.



Cost of Listing Your Brand

Our Partner development team will help you find out the best plan that suites your business.



NO Setup Fees.

NO Sales Commission.

NO Charge per Click or per Impression.

NO Charges per Newsletter Listing.

NO Extra or Hidden Charges.



ONLY pay a nominal yearly subscription for building & maintaining your branded pages on all our current & future customers' Employee Benefit Centres.

Next Steps – Get Started

- ➡ **Setup your partner demo user account:** You can create a partner demo account and experience our solution yourself. <https://eben001.com/activation/client/supplier-demo>
- ➡ **Request a live DEMO:** One of our team members will take you to a guided tour to our end-to-end process. Book your time slot: <https://calendly.com/ebenwork/30>
- ➡ **Watch our Youtube Channel:** <https://www.youtube.com/channel/UCFdr6Ub7c2iNZ3-TXTAhsJg>
- ➡ **Find out more information about partnering with eBen.work:** Visit www.eBen.work/partners
- ➡ **Follow us on LinkedIn:** <https://www.linkedin.com/company/ebenfze/?viewAsMember=true>
- ➡ **Contact our Partner Development Team:** Send an email to partners@eBen.work

